

From TELLING to COACHING

If you think of this	Try this
Here's what you should do...	What options do you have?
I know how this works.	Have you seen this in action? How do you think that works?
I've been there. Let me tell you how it worked for me.	How does it appear / manifests for you? How could this work for you?
This does not work.	How can you make that work? What needs to happen for that to work?
Let's try this...	What would be a first step for you? What can you try for now?
Here's what I think...	What are some other ways to view / interpret this?
I would talk to my boss / my friend / that person.	Who could you talk to? Who can help?
This sounds pretty bad.	I hear you. I understand this is not easy. Or offer some compassionate Silence .